



# Memorandum



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To: The Honorable Carlos A. Gimenez, Mayor, Miami-Dade County  
The Honorable Jean Monestime, Chairman  
and Members, Board of County Commissioners, Miami-Dade County

From: Mary T. Cagle, Inspector General

Date: February 23, 2016

Subject: Settlement Reached in MDAD Insurance Policy Overbilling Case; Ref. IG10-20

Sabal Insurance Group, Inc. (Sabal), a Florida Corporation, and Ian Marshall Norris (Norris), owner of Sabal, entered a settlement agreement with the State of Florida today to resolve pending criminal charges in a case involving the Miami-Dade Aviation Department. Norris and Sabal agreed to pay back the Miami-Dade County Aviation Department \$183,807.87, pay a donation to the Denise Moon Trust Fund of \$100,000 (a charitable organization that provides relief and support to crime victims), pay costs of investigation of \$20,000, and agreed to a stipulated 3-year debarment. Further, Sabal agreed to institute a corporate compliance monitoring program at its own expense that will randomly monitor the accuracy of charged insurance premiums on a bi-annual basis. Sabal also agreed to require all employees to complete yearly ethics training for the next three years. Monitoring reports and proof of trainings will be forwarded to the State Attorney's Office to ensure compliance.

The alleged facts underlying their 2015 arrest were that Sabal Insurance and/or Ian Norris provided insurance policies to an MDAD vendor. Sabal/Norris billed the vendor more than the stated premium for both general liability and workers' compensation policies for coverage beginning in approximately 2009 through 2010. The inflated invoices were forwarded to MDAD for payment pursuant to a Management Agreement. Sabal and/or Norris then supplied MDAD with doctored premium declaration pages, fraudulently making it appear as if the inflated premium was the actual premium charged by the carrier.

An MDAD Consultant referred the case to the OIG for investigation after discovering discrepancies in Sabal's billing practices. The OIG appreciates MDAD's assistance during this investigation.

cc: Alex Ferro, Mayor's Chief of Staff  
Emilio T. Gonzalez, Director, Miami-Dade Aviation Department  
Cathy Jackson, Director, Audit & Management Services  
Charles Anderson, Commission Auditor